



Chad Bradshaw

VICE PRESIDENT | CONNECTED DEVELOPMENT SERVICES & CONNECTED ACQUISITION SERVICES

Chad Bradshaw is a Vice President of Connected Development Services and Connected Acquisition Services, investment divisions of The Retail Connection, joining the team in 2004. He works on a range of disciplines that include the identification of potential investments via development and/or acquisition, value add asset management and investment exit.

His development responsibilities include financial modeling, acquiring raw land, site planning and design, entitlement, marketing, lease negotiations, financing, permitting, construction and daily asset management of shopping centers. Bradshaw's acquisition responsibilities include sourcing viable value add shopping center investments opportunities, modeling purchase and exit analysis, performing due diligence, sourcing debt and/or equity, closing on the acquisition, establishing and executing a leasing plan via brokerage team, daily asset management of shopping center and disposition of investment.

Prior to working on the development and acquisition teams, Bradshaw worked on the brokerage team with direct responsibilities to the firms national tenant representation accounts such as: Bed Bath & Beyond, The Sports Authority, Famous Footwear, Golfsmith, Jo-Ann Stores, Ritz Camera and Mothers Work. While in brokerage, Bradshaw had annual exposure to 700,000 sf+ in transactions, totaling over \$50 million in consideration.

In 2001, Bradshaw was part of Lieberman's team at The Weitzman Group in Dallas, TX. He has also worked in the Washington DC office of Ernst & Young in their Real Estate Advisory Services group. While at E&Y he consulted on real estate issues on behalf of clients such as Ahold, Federal Communications Commission, Homegrocer.com, U.S. Department of Defense, Watermark Communities Inc.

Bradshaw holds a Texas Real Estate License and is an active member of International Council of Shopping Centers [ICSC] and The Real Estate Council [TREC]. Bradshaw received his education at the University of Florida's Warrington College of Business, where he earned dual BSBA degrees in Finance and Real Estate and a minor in Economics. He is currently completing his CCIM designation.

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SPECIALTIES

- Development
- Acquisition