

Brokerage Services – Tenant Representation

Extensive knowledge of the real estate market combined with an insider’s role in the retail community underpins The Retail Connection’s powerful capabilities for our retail clients. The Retail Connection leads our clients through each phase of site selection and lease negotiation, operating as an extension of the retailer’s internal real estate department and delivering services according to their strategic initiatives—from market penetration through full market expansion.

Our client-driven focus, relationships with the leading national retail chains and understanding of their corporate cultures provide us an unparalleled platform on which these programs are built.

Successful execution of retail real estate strategy requires in-depth local knowledge and extensive local relationships. Our comprehensive knowledge of the local real estate market ensures consistent, quality results throughout the Southwest and beyond. Our services include:

- National Retail Clients
- Box Retail: Big Box and Junior Anchor
- Service Retailers
- Surplus Property Disposition
- Restaurants
- Specialty and Urban Retailers
- Shop Space Retailers
- Entertainment Retailers



Brokerage Services – Project Leasing

The Retail Connection provides aggressive and comprehensive property leasing and marketing services to our individual and institutional investors. Our clients include some of the countries largest and most sophisticated corporate, institutional and private owners and developers of real estate.

- We build each marketing and leasing program on a clear understanding of our client’s objectives
- Our project representation team achieves significant results by identifying the highest and best use for retail space and delivering strategies which maximize its full potential
- We create a competitive environment that delivers the best available tenants to maximize asset value
- We leverage our more than 300+ tenant rep. clients to ensure your client is seen by best in class retailers

We possess a thorough understanding of the special requirements of retail properties and combine this knowledge with strong relationships and direct access to the retail tenant community. This combination of superior market intelligence and tenant interaction creates exceptional values for property owners.



AUSTIN
512.485.0888

DALLAS | FT WORTH
214.572.0777

HOUSTON
713.547.5555

SAN ANTONIO
210.408.6464