



## Stephen Tou

### EXECUTIVE VICE PRESIDENT | BROKERAGE | HOUSTON

Stephen T. Tou is an Executive Vice President in Brokerage for The Retail Connection's Houston office and has been actively involved in the retail real estate business for 20 years.

Throughout his career, Stephen has shown tremendous success in his ability to represent both tenants and landlords and the longevity of his client relationships continues to prove his dedication to the industry. Stephen's unparalleled market knowledge and vast experience help provide his clients with the ability to execute tailored business objectives in order to achieve optimal results.

Tou has comprehensive and long term experience in all areas of the retail real estate business. From tenant representation where he plays an integral role in every aspect, from leading nationwide expansion plans for numerous national retailers to representing Tenants locally, to project leasing with his involvement in the redevelopment of Willowbrook Plaza and development of The Shoppes at ParkWest, both won The Retail Connection's Best Investment award in their respective years.

Some of his clients he has worked with include Ashley Homestore, Brident Dental, Cheeky Monkeys, Chicken Salad Chick, Dollar Tree, GolfTEC, JoAnns, Lowes, MedExpress, Ollie's Bargain Outlet, PPG Paints, Range USA, Shoe Carnival, Take 5, and Uberrito. Some of his noted landlord clients include Connected Development Services, First Washington Realty, Inc., Kimco Realty, Lovett Commercial, Ponderosa Land Development, Stratus Properties, Inc., and Vereit.

Prior to joining The Retail Connection, Stephen served as a Vice President of Retail Brokerage Services at Commercial Realty [NAI Houston]. He began his career at Wulfe & Co., where he was recognized as one of the firm's top producers.

Tou is an active member of the International Council of Shopping Centers [ICSC] and Urban Land Institute [ULI]. He is a graduate of Baylor University with a degree in finance and international business.

## Contact Information

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### SPECIALTIES

- Shopping Center Leasing
- Tenant Representation
- Investment Sales