Stephen Tou

SENIOR VICE PRESIDENT I BROKERAGE I HOUSTON

Stephen T. Tou is a Senior Vice President in Brokerage for The Retail Connection's Houston office, and has been actively involved in the retail real estate business for 17 years.

Throughout his career, Stephen has shown tremendous success in his ability to represent both tenants and landlords and the longevity of his client relationships continues to prove his dedication to the industry. Stephen's unparalleled market knowledge and vast experience help provide his clients with the ability to execute tailored business objectives in order to achieve optimal results.

Tou has comprehensive and long-term experience in all areas of the retail real estate business, including shopping center leasing, tenant representation, and investment sales. He has represented both local and national clients on hundreds of transactions, playing an integral role in every aspect — from project leasing and site selection to purchase and sale assignments. Stephen's passion for the business is further highlighted by his involvement in the developments of Willowbrook Plaza and The Shoppes at ParkWest, both of which won The Retail Connection's Best Investment award in their respective years.

Some of his clients he has worked with include Another Broken Egg Café, Ashley Homestore, Brident Dental, C2 Education, Chicken Salad Chick, Dollar Tree, Fitness Connection, GolfTEC, MedExpress, Ollie's Bargain Outlet, PPG Paints, Roche Bobois, and Shoe Carnival. Some of his noted landlord clients include Connected Development Services, David Berndt Interests, Inc., First Washington Realty, Inc., Lovett Commercial, Ponderosa Land Development, Stratus Properties, Inc., Vereit, and Wile Interests.

Prior to joining The Retail Connection, Stephen served as a Vice President of Retail Brokerage Services at Commercial Realty [NAI Houston]. He began his career at Wulfe & Co., where he was recognized as one of the firm's top producers.

Tou is an active member of the International Council of Shopping Centers [ICSC] and Urban Land Institute [ULI]. He is a graduate of Baylor University with a degree in finance and international business.

Contact Information

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SPECIALTIES

- Shopping Center Leasing
- Tenant Representation
- Investment Sales