



## Stephen J. Hefner

### MANAGING DIRECTOR | REAL ESTATE INVESTMENTS

Stephen J. Hefner serves as the Managing Director of The Retail Connection's Real Estate Investments. Hefner oversees all of the company's acquisitions and is responsible for developing and maintaining the company's joint venture equity relationships for acquisitions.

A 20+ year veteran in the real estate industry, Hefner is a nationally-recognized production leader who has directly acquired almost \$2 billion in commercial real estate throughout the US, with a significant portion of that in retail real estate. Prior to The Retail Connection, he served as Managing Vice President of AmREIT, a publicly-traded REIT, overseeing the company's acquisitions and the operation of its Dallas office.

Prior to AmREIT, he served as head of acquisitions and dispositions for Cencor Realty Services in Dallas. Prior to that, Hefner was a Vice President with Olympus Real Estate and its related entities, where he served in acquisitions and asset management for the firm.

He is active in several professional organizations, including the International Council of Shopping Centers [ICSC] and The Real Estate Council [TREC]. He is also involved in several local charities, including Habitat for Humanity and takes pride in coaching his two young sons' sports teams and being involved in their school's fundraisers. He attended the University of Texas and University of North Texas and obtained a BBA in Corporate Finance.

## Contact Information

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