



Michael Thum

SENIOR VICE PRESIDENT | BROKERAGE

Michael Thum is a Senior Vice President with The Retail Connection and has over 30 years of experience in retail commercial real estate.

Thum specializes in regional and national advisory for several well-known tenants. He currently represents High 5 Entertainment throughout the country. He also works with Rally House, Carter's, Shoe Carnival/Shoe Station, Maurices and Spencers in several states including Texas, Louisiana, Arkansas, Mississippi and Alabama. Thum was an integral part of the team that handled the real estate strategy and expansion of Visionworks around the country; he was personally responsible for the rollout in Detroit, St. Louis and the expansion in Phoenix. The TRC Visionworks team has negotiated over 300 new store leases and renewals nationwide.

Another of Thum's specialties is the leasing and disposition of existing pad site buildings along with working with pad site users. He was successful in selling several former Burger King locations for its parent company and he also disposed of over 15 former Long John Silver's throughout Texas. He also represents Valvoline in the entry into the Rio Grande Valley area.

Thum began his professional career at the Weitzman Group in 1991 after graduating from Tulane University with a degree in finance. He is also a member of The International Council of Shopping Centers [ICSC] and heavily involved with ChainLinks.

Thum has been married to his wife Sherry for over 30 years and has three sons.

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SPECIALTIES

- Tenant Representation
- Pad Sites
- Surplus Property Disposition
- National Retail Chains
- General Brokerage