



## Luke Wilson

### EXECUTIVE VICE PRESIDENT | BROKERAGE

As an Executive Vice President of Brokerage, Luke primarily focuses on tenant representation, both on a national and local basis, with experience in project leasing as well.

Luke has grown his role in tenant representation to serve strong national retail, restaurant and entertainment brands such as Topgolf, World Springs, and Lob. Topgolf, an international entertainment brand expanding rapidly in the US, used a platform for site location and analysis that Luke and The Retail Connection team developed in tandem with Topgolf. He now oversees the national platform expanded to over 100 markets across the US, seeking to open ten sites per year since 2014. Working with TopGolf and taking a more technical, data intensive approach to site selection has expanded Luke's service to a national level and provided opportunities to work with concepts in numerous states.

In DFW and its surrounding markets, Luke is actively working with Summit Salon Studios, Bella Lux, and others. In addition, Luke has previously worked with clients such as IHOP, Applebee's, Taco Bueno, Styles for Less, PLS Check Cashers, along with local brands such as Mattison Avenue Salon Suites and The Holy Grail Pub to name a few.

Early in his career, Luke served in advisory roles in project leasing, representing various owners such as PLS Realty, individual investors, and Connected Development Services, an internal division of The Retail Connection. He has also worked with Inland Western [now North American Retail Properties] as well as Kimco, Prudential, and Post Properties.

Prior to joining TRC, he gained valuable experience in both the marketing and real estate industries utilizing skills in client relations, sales, production management and design. Luke's last entrepreneurial venture before joining The Retail Connection led him to provide expansion services into the Kansas City market for a successful apartment locating company.

Luke is a current member of International Council of Shopping Centers [ICSC].

He earned a Bachelor's Degree in Business, Real Estate from The Hankamar School of Business at Baylor University where he was a member of Phi Gamma Delta fraternity. He is also CPR and Scuba certified. He is married with two young boys who he loves to hunt, fish, snowboard, and travel with.

## Contact Information

### DALLAS | FT WORTH

2525 McKinnon Street  
Suite 700  
Dallas, TX 75201

### EMAIL:

lwilson@theretailconnection.net

### OFFICE:

214.572.0777

### DIRECT:

214.572.8462

### FAX:

214.572.0009

### SPECIALTIES

- Project Leasing
- Tenant Representation
- Site Selection