



## Doug Nash

**CHIEF FINANCIAL OFFICER | PARTNER**

Douglas C. Nash is the Chief Financial Officer of The Retail Connection, LP. Nash joined The Retail Connection (TRC) in January 2012. TRC is real estate development, real estate advisory, brokerage and investments firm primarily focused on retail and mixed use. TRC represents more than 300 of the leading national retail and restaurant chains in the country, over 30 million square feet of properties for its clients and operates investment services platforms including Connected Development Services, Connected Acquisition Services and Connected Capital. The firm also provides property management and asset management services through its Connected Management Services division.

Nash oversees, provides financial and operational management of a \$750 million real estate portfolio consisting of primarily retail properties. Doug leads the accounting, finance, treasury, information technology and property management divisions and lends oversight to HR. TRC has approximately 110 Associates located at the headquarters office in Dallas and regional offices in Austin, Houston and San Antonio.

Nash brings over 25 years of accounting, corporate finance, real estate development and operating experience, financial management and analysis, strategic planning and systems integration in various leadership roles at The Retail Connection, GE Capital Real Estate, Crow Holdings and Industrial Properties Corporation. Doug was at Industrial Properties Corporation/Crow Holdings/GE Capital Real Estate for over 14 years. Doug started at Industrial Properties Corporation (IPC) in 1997 as the Controller and quickly became the Principal Financial Officer as VP-Finance. Crow Holdings, a private real estate equity fund acquired IPC in 2004 and kept the IPC Management Team to run the operating real estate company. In 2007, GE Capital Real Estate acquired IPC from Crow Holdings. Doug served as a Finance Manager/Asset Manager at GE Capital Real Estate for a 12 million SF industrial real estate portfolio in 14 U.S. markets. Doug began his career at Rader Companies, Inc. in Dallas, Texas and served at the company for eight years, departing as the Controller. Rader Companies owned Rader Properties, Classified Parking System and Triple A Oil Company.

Nash is a licensed CPA in the state of Texas and received his Executive MBA from Southern Methodist University. Doug studied and played two years of junior college baseball at Hutchinson Community College in Kansas. Doug received an undergraduate degree in Finance from Oral Roberts University in Tulsa, Oklahoma. Doug is actively involved with real estate organizations, various non-profit and community organizations including Goodwill Dallas, Inc. Board of Directors, The Real Estate Council (TREC) Board of Directors, Urban Land Institute Urban Plan Volunteer, Financial Executives International (FEI), State Fair of Texas Livestock Auction Committee, AICPA and Texas Society of CPAs.

### Contact Information

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