



## David Fazio

### **PARTNER | EXECUTIVE VICE PRESIDENT | BROKERAGE**

David is a Partner and an Executive Vice President at The Retail Connection, with over 18 years in the commercial real estate industry. Recognized as a national leader in retail tenant representation and strategic advisory, Fazio predominantly focuses consulting several best-in-class retailers such as Nordstrom Rack, The Container Store, Life Time Fitness, PetSmart, World Market, and Lowe's.

The Retail Connection's representation of Bed Bath & Beyond highlights Fazio's collaborative national advisory work, which has led to negotiating over 375 transactions across 25 states for the company. In addition, David and the TRC team also led Bed Bath & Beyond's strategic expansion internationally throughout Mexico.

Fazio also leads the local/ regional expansion for several well-known national retailers, including Carters, Allen Edmonds, Famous Footwear, Mattress Firm, Dave & Busters, and Maurices.

In addition to his core company and client responsibilities, David is a co-chairman of the National Tenant Council for the Chainlinks Retail Advisors Network, partnering with numerous Chainlinks affiliate network offices across the country.

Fazio is also an active servant to the community through his ongoing work with The Real Estate Council [TREC], serving as a Board Member, leading the retail leasing team for the Dallas Catalyst Project, and participating in TREC's Mentorship Program.

Fazio was named a 2019 Chain Store Age National Top 10 Under 40 and won DCEO's 2022 Best Retail Deal for representation of Stanley Korshak at The Crescent in Dallas.

Fazio earned a bachelor's degree in Economics from Texas Tech University in Lubbock, TX.

## Contact Information

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### **SPECIALTIES**

- Big Box
- General Brokerage
- National Advisory
- National Retail Chains
- Strategic Planning
- Tenant Representation
- Surplus Property Disposition